

BELARUSIAN INVESTMENT FORUM 2017

Venue: President Hotel

DAY 1 **September 28**

8.30 – 9.30 **Registration, morning coffee**

9.30 – 9.40 **Opening ceremony of the Forum**

9.40 – 11.00 **Economy of tomorrow**

(Plenary session)

- General trends of economic development as a capital circulation factor
- Investment, technological and human resources of Belarus
- Growth drivers of the Belarusian economy
- Transition from a "catch-up development" strategy to a "harmonious integration into international value chains" strategy by generating an FDI flow into the country
- Measures taken by the government of the Republic of Belarus to stimulate business and investment activity

Speakers:

- Vladimir Zinovskiy, Minister of Economy of the Republic of Belarus
- Mukhisa Kituyi, Secretary-General, UNCTAD (TBC)
- Tomasz Telma, Director, Europe and Central Asia, International Finance Corporation
- Satu Kahkonen, Country Director for Belarus, Moldova, and Ukraine (World Bank)
- Francis Malige, Managing Director for Eastern Europe and the Caucasus, EBRD (TBC)

Moderator: Courtney Fingar, Editor-in-Chief, fDi Magazine, Financial Times Ltd.

11.00 – 11.30 **Coffee break**



NATIONAL AGENCY
OF INVESTMENT
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REPUBLIC OF BELARUS



Ministry of Economy
of the Republic of Belarus

11.30 – 13.00

IT sector of the Republic of Belarus

- Overview of the IT sector
- Place of Belarus in the development of artificial intelligence and Big Data technologies
- Examples of successful projects in the IT sector

Speakers

- Alexander Martinkevich, Deputy Director Marketing and Business Development of the Hi-Tech Park
- Vladimir Kuchinsky, Head, Main Information Technologies Department, National Bank of the Republic of Belarus
- Yury Melnichek, IT entrepreneur, Founder of maps.me and Fabby projects
- Anton Myakishev, Head of Microsoft Corporation in Belarus

Moderator:

Denis Aleinikov, Lawyer, Senior Partner at Aleinikov & Partners Law Firm

Investment in infrastructure

- Topical issues of the formation and implementation of the national infrastructure strategy
- Effectiveness of using the PPP model as a tool to attract FDI
- Opportunities and promising industries open to foreign investors
- Possibility of the PPP model to attract long-term money
- Factors restraining the flow of private capital into PPP projects

Speakers:

- Representative of the Ministry of Economy of the Republic of Belarus
- Georgi Petrov, IFC Public-Private Partnerships Business Line Leader in Europe and Central Asia
- Chris Blades, Head of EPEC
- James Ballingall, UK Infrastructure and Projects Authority, Head of International, Infrastructure and Projects Authority
- Representative of Infrastructure Australia
- Matthew Jordan-Tank, Head of the Foundation for the Preparation of Infrastructure Projects, European Bank for Reconstruction and Development
- Geoffrey Hamilton, Chief of the PPP Programme at UNECE

Moderator: James Stewart, Chairman, Global Infrastructure, KPMG in the UK (TBC)

13:00 – 14:30

Dinner

14.30-16.00

Financial sector of the Republic of Belarus

- Insurance of export-import transactions
- Development of the securities market
- Preferential tax treatment and the impact of taxes on the investment climate
- Issues of investing in government securities
- Cooperation with international financial organizations

Speakers

- Maksim Yermolovich, First Deputy Finance Minister of the Republic of Belarus
- Dmitry Kalechits, Deputy Chairman of the Board at National Bank of the Republic of Belarus
- Alexander Zaborovsky, Chief Adviser to the Chairman of the Board of the National Bank of the Republic of Belarus
- Alexander Pivovarsky, Head of the Representative Office of the European Bank for Reconstruction and Development (EBRD) in Belarus

Great Stone Industrial Park

- Great Stone Industrial Park as a ready site for new business
- Advantages and benefits of Great Stone Industrial Park
- Guaranteed investment protection
- New projects for development

Speakers:

- Alexander Yaroshenko, Head of Great Stone Industrial Park Administration
- Sergey Vaytekhovskiy, Deputy Director General of the Industrial Park Development Company
- Denis Bogdanov, Senior Lawyer, Head of the Construction and Real Estate Practice at Revera Law Company
- Roman Osipov, Director of UNITER Investment Company
- Oleg Ilyin, CEO of the Agency for Strategic and Economic Development
- Representative of the company operating in Great Stone Industrial Park

- - The representative of RUE “Beleximgarant insurance”
- The representative of The Russian Agency for Export Credit and Investment Insurance (EXIAR)

Moderator:

Stefanie Linhardt, Editor, international edition
The Banker, Financial Times

- **Moderator:** Craig Smith, Founder, information resource EuropeProperty.com

16.00 – 16.30

Coffee break

16.30 – 18.00

Real sector of the economy of the Republic of Belarus

- Intensification of efforts in the field of creating promising technologies, new products and services, attracting additional resources for research and development
- Integration of Belarus into global value chains
- Investment potential of the real sector of Belarus
- Factors affecting the competitiveness of Belarusian industry under changing conditions
- Conditions necessary for the development of advanced production technologies at industrial enterprises
- Priority directions in the development of the real sector of the Belarusian economy
- Strategy for the development of the real sector of Belarus
- View of private investors on the economic conditions in Belarus
- Presentation of promising investment proposals

Speakers:

- Dmitry Korchik, Deputy Minister of Industry of the Republic of Belarus
- Philipp Brunner - CEO Stadler Minsk
- Success-stories from international business people who have realized investment projects in Belarus

Moderator:

James Shotter, Central Europe Correspondent,
The Financial Times

Green economy and energy

- Role of the government in promoting green economy: global and local contexts
- Strategy for energy system development: system planning, strategic challenges and opportunities for private investors; openness of the planning process, creating the right expectations for investors
- Policy instruments that stimulate green growth: compliance with international standards and best practices; tax and non-tax (tightening emission limits, taxing polluting emissions, encourage innovation, energy-related research and development, tariffs, asymmetric system of quotas etc.)
- Solving local environmental problems by applying green technologies:
 - Municipal wastes – what are the key challenges?
 - Biofuels and agricultural waste – what is the potential and how to deploy it?
- Foreign experience in developing and stimulating green investments: are there opportunities in Belarus? What are the key risks and barriers? What are best practices to address them?
- Government budget constraints and fiscal stimulus (subsidies, cross subsidies, tariffs policy); ways to use the PPP framework to boost green development and potential role for IFIs
- Can nuclear power be an alternative for renewables? How to design and balance the system properly?

Speakers:

- Vadim Zakrevsky, Deputy Minister of Energy of the Republic of Belarus
- Iya Malkina, First Deputy Minister of Natural Resources of the Republic of Belarus (TBC)
- Gennadiy Trubilo, Deputy Minister of Housing and Communal Services of the Republic of Belarus
- Torsten Merkel, CEO at Pure Energy Intelligence (Ireland-Belarus) (TBC)
- Arunas Antanas Untanas, MODUS Group (Lithuania-Belarus) (TBC)
- Alexander Chuvayev, CEO, Fortum (Finland-Russia) (TBC)

- - Pavel Yacko, NGOs “Windenergy development initiative” and “Bioenergy development initiative” (Belarus) (TBC)
- Olga Volchek, ENECA (Belarus) (TBC)
- Darya Zhuk, Managing Partner at COBALT (Belarus)
- Vincent Duijnhouwer, Associate Director in Energy Efficiency team, EBRD (London, UK) (TBC)

Moderator:

Anton Chernyshev, IFC

18.00 – 18.30

Summing up

18.30 – 20.00

Gala dinner

DAY 2

September 29

9.00 – 10.00

Registration, morning coffee

10.00 – 13.00

Visit to the HTP, Great Stone Industrial Park, Minsk Free Economic Zone, other business sites

14.00 – 16.00

Sightseeing tour around Minsk (by appointment)



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